

Nicole S. Ocean
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EDUCATION

<i>Department of Real Estate Licensing</i>	Bellingham, WA
Founder of an Accredited Real Estate School	Dec. 2009 – Jan. 2016
Certified Real Estate Instructor	Feb. 2009 – Feb. 2013
Licensed Real Estate Salesperson	Jan. 2006 – July 2013
<i>Western Washington University</i>	Bellingham, WA
B.A. Degree in General Studies	December 2004
<i>Whatcom Community College</i>	Bellingham, WA
A.A.S. Degree	September 2000
<i>Paralegal Technical Institute</i>	Spring Valley, NY
Paralegal Certificate (Online Certification)	August 2001

EMPLOYMENT EXPERIENCE

April 2009 – April 2022

BPO Automation Group, LLC

Title: President / Chief Operating Officer

- ◆ Inventor of 3 niche-based products that have grossed over 18 million dollars.
- ◆ Help create and implement products using the latest technology and tools.
- ◆ Provide software training and direct consulting to BPO and REO agents all over the U.S.
- ◆ Worked with every major BPO company, familiar with all BPO Mills forms and every MLS nationwide.
- ◆ Have helped coach thousands of real estate brokers and agents who specialize in BPO's and REO's.
- ◆ Spoke in person at REO/BPO conferences to groups of different sizes and did webinar presentations.
- ◆ Oversee all day-to-day aspects of the company, including hiring, managing and training a staff of 24.

January 2007 – April 2022

BPO University, LLC (f.k.a Nicolesdreams eBooks)

Title: President / Certified Real Estate Instructor (Previously), BPO Trainer, Coach & National Speaker

- ◆ Created, built and maintain all aspects of the accredited real estate school.
- ◆ Was the very first certified real estate instructor in the BPO industry.
- ◆ Became first real estate school in Washington to provide 9 CE accredited class on BPO's.
- ◆ Taught thousands of real estate brokers, agents, appraisers & investors from all over the U.S.
- ◆ Provide personalized coaching, training and education on the topic of broker price opinions.
- ◆ Created multiple successful online based products on the topic of broker price opinions.

January 2006 - July 2013

Pacific Realty Group, Inc.

Title: Real Estate Salesperson/BPO and REO Listing Agent

- ◆ Performed over 1,000 Broker Price Opinion orders within a 3-year span.
- ◆ Formed, managed and lead a BPO team of 7 Independent Contractors that covered 2 counties.
- ◆ Worked for over 35 different BPO, REO and Asset Management companies.
- ◆ Created all advertising, marketing material and websites for the company.
- ◆ Provided all office management duties while broker was on vacation.