

Nicole S. Ocean
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EDUCATION

Department of Real Estate Licensing Bellingham, WA
Founder of an Accredited Real Estate School Dec. 2009 – Jan. 2016
Certified Real Estate Instructor Feb. 2009 – Feb. 2013
Licensed Real Estate Salesperson Jan. 2006 – July 2013

Western Washington University Bellingham, WA
B.A. Degree in General Studies December 2004

Whatcom Community College Bellingham, WA
A.A.S. Degree September 2000

Paralegal Technical Institute Spring Valley, NY
Paralegal Certificate (Online Certification) August 2001

EMPLOYMENT EXPERIENCE

April 2009 - Present

BPO Automation Group, LLC

Title: President / Chief Operating Officer

- ◆ Inventor of 3 niche-based products that have grossed over 18 million dollars to date.
- ◆ Help create and implement products using the latest technology and tools.
- ◆ Provide software training and direct consulting to BPO and REO agents all over the U.S.
- ◆ Worked with every major BPO company, familiar with all BPO Mills forms and every MLS nationwide.
- ◆ Have helped coach thousands of real estate brokers and agents who specialize in BPO's and REO's.
- ◆ Spoke in person at REO/BPO conferences to groups of different sizes and did webinar presentations.
- ◆ Oversee all day-to-day aspects of the company, including hiring, managing and training a staff of 24.

January 2007 - Present

BPO University, LLC (f.k.a Nicolesdreams eBooks)

Title: President / Certified Real Estate Instructor (Previously), BPO Trainer, Coach & National Speaker

- ◆ Created, built and maintain all aspects of the accredited real estate school.
- ◆ Was the very first certified real estate instructor in the BPO industry.
- ◆ Became first real estate school in Washington to provide 9 CE accredited class on BPO's.
- ◆ Taught thousands of real estate brokers, agents, appraisers & investors from all over the U.S.
- ◆ Provide personalized coaching, training and education on the topic of broker price opinions.
- ◆ Created multiple successful online based products on the topic of broker price opinions.

January 2006 - July 2013

Pacific Realty Group, Inc.

Title: Real Estate Salesperson/BPO and REO Listing Agent

- ◆ Performed over 1,000 Broker Price Opinion orders within a 3-year span.
- ◆ Formed, managed and lead a BPO team of 7 Independent Contractors that covered 2 counties.
- ◆ Worked for over 35 different BPO, REO and Asset Management companies.
- ◆ Created all advertising, marketing material and websites for the company.
- ◆ Provided all office management duties while broker was on vacation.